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1
                          ORDER SHORTENING TIME
                RE: APPLICATION FOR ADMINISTRATIVE ORDER
 2
            ESTABLISHING PROCEDURES FOR INTERIM COMPENSATION
         AND REIMBURSEMENT OF EXPENSES OF PROFESSIONALS, NO. 570
 3
                                   AND
                          ORDER SHORTENING TIME
            RE: MOTION TO REMOVE FERTITTA ENTERPRISES, INC.,
 4
              AS A MEMBER OF OFFICIAL COMMITTEE OF HOLDERS
 5
                  OF EXECUTORY CONTRACT RIGHTS, NO. 562
                                   AND
 6
                          ORDER SHORTENING TIME
                        RE: APPLICATION TO EMPLOY
 7
                  ORRICK, HERRINGTON & SUTCLIFFE, LLP,
                  AS COUNSEL TO THE OFFICIAL COMMITTEE
 8
                       OF EQUITY SECURITY HOLDERS
       OF USA CAPITAL DIVERSIFIED TRUST DEED FUND, LLC, NO. 619
 9
                                   AND
                          ORDER SHORTENING TIME
          RE: APPLICATION TO EMPLOY BECKLEY SINGLETON, CHTD.,
10
                  AS SPECIAL NEVADA BANKRUPTCY COUNSEL
11
          TO THE OFFICIAL COMMITTEE OF EQUITY SECURITY HOLDERS
        OF USA CAPITAL DIVERSIFIED TRUST DEED FUND, LLC, NO. 622
12
                                   AND
                  JOINT MOTION FOR NUNC PRO TUNC ORDER
13
        CLARIFYING REQUIREMENT TO PROVIDE ACCESS TO INFORMATION,
                                 NO. 521
14
                                   AND
                          ORDER SHORTENING TIME
15
             RE: APPLICATION TO EMPLOY FTI CONSULTING, INC.,
         AS FINANCIAL ADVISORS NUNC PRO TUNC AS OF JUNE 9, 2006,
                                 NO. 659
16
                                   AND
                          ORDER SHORTENING TIME
17
            RE: APPLICATION TO EMPLOY ALVAREZ & MARSAL, LLC,
18
                  AS FINANCIAL AND REAL ESTATE ADVISOR
                 NUNC PRO TUNC TO JUNE 1, 2006, NO. 633
19
                                VOLUME 1
                  BEFORE THE HONORABLE LINDA B. RIEGLE
20
                     UNITED STATES BANKRUPTCY JUDGE
2.1
                        Wednesday, June 21, 2006
22
                                9:00 a.m.
23
     Court Recorder:
24
                               Helen C. Smith
25
     Proceedings recorded by electronic sound recording;
      transcript produced by transcription service.
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4						
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9	Contract Holders of USA Commercial					
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25						

```
1
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                                Law Office of Richard McKnight, P.C.
      Esq.:
 6
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                                Suite 900
 7
                                Las Vegas, Nevada 89101
 8
     Also Present:
                                ROBERT A. RUSSELL
                                Manager
 9
                                Boise-Gowan, LLC
                                Franklin Stratford Investment, LLC
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
```

6

						6
1		I N	D E X			Voir
2	Witness	Direct	Cross	Red.	Rec.	Dire
3	THOMAS ALLISON		8			
4	(By Ms. Carlyon)		0			
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	E X	н і в	I T S	
Number		Descrip	tion	Page
Debtor's 1	Budget			11
			Number Descrip	Number Description

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1
           (Court previously convened at 09:20:20 p.m.)
 2
           (Partial transcript of Partial Testimony
 3
          of Thomas J. Allison at 03:57:54 p.m.)
 4
                THE COURT: All right. Cross.
 5
                MS. CARLYON: Good afternoon, Mr. Allison. My
     name is Candace Carlyon. I'm the attorney for the First
 6
 7
     Trust Deed Committee.
 8
          Although we went a little bit astray on the interim,
 9
     I'm going to try to limit myself at least for the most part
10
     to the interim request.
11
                            CROSS-EXAMINATION
     BY MS. CARLYON:
12
13
         Now, the interim request is a maximum of $3,000,000,
14
     right?
15
     Α.
          That's correct.
16
          How much do you anticipate drawing down other than
17
     paying the lender's own fees, expenses, et cetera?
         Under the current forecast, we're not -- we're
18
     Α.
19
     forecasting to draw $125,000 down on the Boise-Gowan loan to
20
     finish that -- that transaction.
2.1
         Okay. And to refresh my recollection, the Boise-Gowan
2.2
     loan is a loan in which my funds are not participants,
23
     right?
24
          I believe that's the case.
     Α.
```

And the diversified funds are not participants, right?

25

Q.

- 1 A. No. That's totally held by direct investors.
- Q. Okay. And are any of those direct investors
- 3 represented here today?
- 4 A. I don't know if any of the direct investors that are in
- 5 the -- that are in that -- in that loan are --
- 6 Q. Well, one of --
- 7 A. -- here today.
- 8 Q. At least, one of the direct investors opposed that
- 9 | financing, right?
- 10 A. Yes.
- 11 Q. Okay. And none of the direct investors filed anything
- 12 | in support of that; is that right?
- 13 A. Yes.
- 14 Q. Okay. Now, your projections demonstrate that you have
- 15 the ability in cash to fund that 125,000 if the debtor
- 16 | needed to, right?
- 17 A. My projections do, but Mr. Vice (phonetic) had --
- 18 Q. Wait, wait, wait. I have another question after that.
- 19 | So the answer's yes?
- 20 A. Yes.
- 21 Q. Okay. And as I understand it from talking to you
- 22 | earlier today, your belief is that from a regulatory
- 23 standpoint USA CMC may not use its money even the
- 24 | servicing-fee money to fund this loan. It's prohibited from
- doing so by state regulation; is that correct?

- 1 A. That's what I've been told by Mr. Vice.
- 2 Q. Okay. And you're operating on that belief; is that
- 3 correct?
- 4 A. That's correct.
- 5 Q. But you are going to pledge USA's money to secure that
- 6 | loan, right?
- 7 A. Yes.
- 8 Q. So we're taking that 125,000 that the debtor can't fund
- 9 directly, we're getting it from a third party, and we're
- 10 | funding it and securing it by the money that we can't lend
- 11 | directly; is that right?
- 12 A. Yes.
- 13 Q. Okay. And that 125,000 is the only thing that you
- contemplate needing to draw during the interim period; is
- 15 that correct?
- 16 A. That's correct. Unless --
- 17 | Q. Okay.
- 18 A. Unless our collections dry up more dramatically than
- 19 what -- than what we --
- 20 Q. Well, let's talk about that right now. I have the
- 21 budget.
- MS. CARLYON: And did we admit that as an exhibit?
- MS. JARVIS: (Indiscernible).
- MS. CARLYON: All right.
- THE COURT: Oh.

```
1
               MS. CARLYON: Let's go ahead --
 2
                THE COURT: Do you want to make the motion and
 3
      admit that?
 4
               MS. CARLYON: I would move --
 5
               MS. JARVIS: Sure.
 6
                MS. CARLYON: As a matter of fact, I have --
 7
     BY MS. CARLYON:
 8
          It's been marked; is that correct?
 9
     Α.
          Yes. Exhibit 1.
10
               MS. CARLYON: All right.
                MS. JARVIS: In fact --
11
12
                MS. CARLYON: I would move --
13
                MS. JARVIS: In fact, your Honor, we presented
14
     three exhibits, and we would just ask that they -- the third
15
     one is demonstrative only, but we would go ahead and ask --
16
                MS. CARLYON: I --
17
                THE CLERK: (Indiscernible).
18
               MS. JARVIS: -- that they be admitted.
                MS. CARLYON: Exhibit 2 and 3 I don't believe
19
20
     bears on the interim loan, so maybe that's something we
2.1
     could deal with on redirect if it becomes relevant, but I
2.2
     would move at this time for Exhibit 1 to be admitted.
23
                THE COURT: All right. That's admitted.
24
           (Debtor's Exhibit No. 1 was admitted
25
           into evidence.)
```

- 1 MS. CARLYON: All right.
- 2 BY MS. CARLYON:
- 3 Q. So you have that in front of you?
- 4 A. Yes.
- 5 MS. CARLYON: All right. And the Court has that,
- 6 also? All right.
- 7 BY MR. CARLYON:
- 8 Q. So how much cash -- and this is the budget you filed
- 9 yesterday, right?
- 10 A. Yes.
- 11 Q. This is a good one right now --
- 12 A. As far as --
- 13 Q. -- as far as we know.
- 14 A. -- we can see the line of sight --
- 15 Q. Okay.
- 16 A. -- on it, yes.
- 17 Q. So for the current time period, we show cash on hand of
- 18 how much?
- 19 A. About a million-three.
- 20 Q. And that million-three is just money that's available
- 21 to pay costs of operation, right?
- 22 A. That's correct.
- 23 Q. Okay. Now I want to talk about this period between now
- 24 and July 25th. The debtor's operating expenses are shown on
- 25 | this budget; is that right?

- 1 A. Yes.
- 2 Q. And that's under cash disbursements, operating
- disbursements, in the second section down; is that correct?
- 4 A. That's correct.
- 5 Q. All right. And for this period 06/25 through 07/23,
- 6 how much money is necessary to pay operating expenses?
- 7 A. Between payroll and rents, we -- we're -- we're
- 8 burning cash each week to do it. During the period, we go
- 9 from a cash -- opening cash balance of about this week of a
- 10 million-three. Through the August period, we go down to a
- 11 cash balance of \$700,000.
- 12 Q. Okay. So this is my question. I guess I'll go through
- 13 | it with you a little more slowly. I'm looking at 06/25
- 14 through 07/23.
- 15 Is it correct that those operating disbursements are
- the only ones that need to be funded between now and the
- 17 July 25th hearing?
- 18 \mid A. As far as I can -- as I -- as far -- as best as I can
- 19 forecast --
- 20 Q. Okay.
- 21 A. -- yes.
- 22 Q. And so far, your forecasts have been conservative. You
- 23 beat your forecasts, right?
- 24 A. Yes.
- 25 | Q. All right. So 06/25 to 07/02, 877 plus 93, that's 180;

```
1
     is that right? You know what? I have a calculator.
 2
     Looking at your figures in yesterday's budget for
 3
     disbursements for operating expenses, 06/25 of 87.7 million,
 4
     07/02 of 90.3 million, 07 I believe it's 09 of 87.7 million,
 5
     07/16 of 35,000,000, and 07/23 of 87.7 million, what's that
 6
     total?
 7
        I'm sorry. You were going so fast. I couldn't -- my
 8
     -- my -- my keystroke ability is not that fast, Ms. Carlyon.
 9
     What -- what do you want me to add up? The -- if we're
10
     looking at --
11
          I want you to look at the document and add up your
12
     disbursements for operations from 06/25/06 through 07/23/04
13
     (sic).
14
         Total operating disbursements each week? Sure.
15
     Ο.
         And as a heads-up, I got about $388,000.
16
          Without do -- with doing it fast, let's -- let's assume
17
     it's in the same or it should be a little bit lower. When
18
     we go through disbursements each week, it -- it totals -- it
19
     varies, but it -- it ranges between 67- and $80,000 a
20
     week --
2.1
           (Telephonic interruption over the line.)
22
               THE WITNESS: -- $87,000, between 60- and $87,000
23
     a week in terms of --
2.4
     BY MS. CARLYON:
25
     Q. So --
```

- 1 A. -- operating expenses.
- 2 Q. So, normally, it wouldn't be more that 320,000 for four
- 3 weeks. That's what you're saying?
- 4 A. Right.
- 5 Q. Okay. So you have a million-three now, you have these
- 6 operating disbursements between now and then that aren't
- 7 | going to exceed 320, and you have money coming in between
- 8 now and then, right?
- 9 A. We -- we -- again, we're forecasting money coming in.
- 10 Q. Right. You're forecasting collections of about
- 11 426,000, right?
- 12 A. Yes.
- 13 Q. Yes?
- 14 A. That's correct.
- Q. Okay. And between now and the final hearing, is there
- 16 anything else we have to spend money on?
- 17 A. If there -- there may be unknown expenses that I can't
- 18 project at this point in time.
- 19 Q. Okay. So we've got 340 max going out, we've got
- 20 projected 426 coming in, and we've got a million-three cash
- 21 on hand.
- 22 What is it that you anticipate happening between now
- 23 and July 25th that creates a requirement of this interim
- funding, other than the \$125,000 loan?
- 25 A. Outside of -- you have potentially having to take some

```
1
     enforcement actions in negotiations we currently have
 2
     ongoing on -- on -- with a variety of different borrowers
 3
     which I haven't baked into these forecasts, you know,
 4
     because, again, I -- I -- I'm taking these forecasts to be
     relatively conservative. I can't forecast it.
 5
 6
          So what I've done is take -- and it's not a -- this is
 7
     not a basis where I'm making widgets where I can say this is
 8
     what my production line is going to cost each week, and this
 9
     is what -- and this is what my net cost of goods are going
10
     to be.
11
          What I've been trying to forecast and create a cushion
12
     for is the unknown, and one thing I've learned in this case
13
     is that there is a lot of unknowns.
14
                THE COURT: Isn't that what Rumsfield (phonetic)
15
     said?
16
               MS. CARLYON: I'm sorry?
               THE COURT: Isn't that what Rumsfield said?
17
18
               THE WITNESS: Gee. Don't --
19
               MS. CARLYON: You --
20
                THE WITNESS: Please don't call me Rumsfield,
2.1
     your Honor.
2.2
     BY MS. CARLYON:
23
          You're familiar with Federal Rules of Bankruptcy
24
     Procedure 4001(c)(2) as to the requirements of an interim
25
     financing; is that right? You do this all the time.
```

- 1 aware of that, right?
- 2 A. I -- I do financings all the time. I -- I don't look
- 3 at the code all the time as I do them, Ms. Carlyon.
- 4 Q. Carlyon. So in this --
- 5 A. Carlyon.
- 6 Q. In this case, you mailed a notice seven days ago that
- 7 | was just a notice, and that's what the bulk of the people
- 8 got, right?
- 9 A. I did mail -- I'm sorry. What notice are you -- that
- 10 I --
- 11 Q. The --
- 12 A. You're saying --
- 13 Q. The notice of this hearing --
- 14 A. Right.
- 15 Q. -- went into the mail a week ago. It was filed a week
- 16 ago.
- 17 A. Right. I didn't mail it. I'm sorry. You said I
- 18 | mailed it.
- 19 Q. No.
- 20 A. I didn't.
- 21 | Q. I'm sorry. You had BMC mail it. I didn't mean to
- 22 suggest you were licking envelopes. I know you're not. And
- 23 | the requirement -- so we're on less than 15-days' notice,
- 24 obviously, right?
- 25 A. Yes.

```
1
     Q.
          All right. So the requirement under 4001(c)(2) is that
 2
     the Court can grant the interim approval only to the extent
 3
     necessary to avoid immediate and irreparable harm to the
 4
     estate pending a final hearing. Is there anything in your
 5
     budget that demonstrates that necessity between now and the
 6
     final hearing?
 7
          In terms of the absolute numbers, no. In terms --
 8
     0.
          Okay.
 9
     Α.
          -- of the -- in terms --
10
          That --
     Q.
          -- of the --
11
     Α.
12
          That's just my first question. So the budget that you
13
     submitted yesterday in support --
14
                MR. SCHWARTZER: Objection, your Honor.
15
     MS. CARLYON:
16
     Q. -- support of the motion --
17
                MR. SCHWARTZER: I think he should be allowed to
18
     answer the question; otherwise, we're going to spend --
19
                THE COURT RECORDER: Mr. --
20
                MR. SCHWARTZER: -- a lot of time --
2.1
                THE COURT RECORDER: Could you move closer --
22
               MR. SCHWARTZER: -- going on redirect --
23
                THE COURT RECORDER: -- to the microphone,
24
     please --
25
               MR. SCHWARTZER: -- over every question.
```

```
1
                THE COURT RECORDER: -- Mr. Schwartzer?
 2
                THE COURT: You need to be at a microphone.
 3
                MR. SCHWARTZER: Your Honor, it would be a lot
 4
     easier if Ms. Carlyon would allow Mr. Allison to finish his
 5
     answer.
 6
           I know she could ask yes-or-no questions, but we have a
 7
     limited amount of time and not allowing him to complete his
 8
     answers is going to make redirect even longer.
 9
                MS. CARLYON: I appreciate that, but this is my
10
     time, and I want an answer to the question I ask, not the
     next question that's anticipated.
11
12
                THE COURT: And that's appropriate. I know.
13
     Sometimes, it's hard. Sometimes, you save time, and,
14
     sometimes, you don't, so --
     BY MS. CARLYON:
15
16
          So my first question is just the budget, the written
17
     budget, that you submitted to the Court and everyone else
18
     yesterday doesn't show the necessity to avoid immediate and
19
     irreparable harm to the estate pending a final hearing,
20
     right?
2.1
     Α.
          Yes.
22
          Okay. In your professional judgment, something could
     Q.
23
     happen between now and then that would create that need; is
24
     that correct?
25
          That's correct.
     Α.
```

- 1 Q. All right. And your fear is that because this judge is
- 2 gone you wouldn't have the ability to come in and get
- 3 | something heard; is that correct, too?
- 4 A. That's also correct.
- 5 Q. All right. So if we had the availability of another
- 6 | judge, that would go a long way towards not needing this
- 7 | interim request; is that right?
- 8 A. Well, I think we need the interim request for -- to --
- 9 to do the work necessary to complete the 17 projects we
- 10 talked about.
- 11 And I look at the interim financing to be built into an
- 12 | integral part of the \$41,000,000 that's needed to build out
- 13 the projects.
- 14 Q. Okay. I know you've wanted to talk about that, so
- 15 | let's talk about that. These 17 projects that you
- 16 | contemplate funding, my group is the 100-percent owner of
- 17 only of them, right, the --
- 18 A. That's --
- 19 Q. The last one --
- 20 A. -- correct. You're 100 --
- 21 Q. -- on your chart.
- 22 A. You're 100-percent owner of one, but a participant in
- 23 | -- in 11.
- 24 Q. Right. And of those 11, the bulk are a participation
- 25 | interest of something around one to three percent, right?

- 1 A. No. It's actually -- they're averaged some of --
- 2 | you're certified -- your trust deed fund is 17 point --
- 3 | 17 percent, 100 percent, 17 percent, 19 percent -- or excuse
- 4 | me -- 80 percent, then a fractional interest, then
- 5 | 18 percent, then 5 percent, then a fractional interest, so
- 6 it cuts across the board, but you do have a substantial --
- 7 Q. You --
- 8 A. -- interest.
- 9 Q. You skipped a lot of numbers that are less than the
- 10 number five, right?
- 11 A. No.
- 12 Q. You skipped --
- 13 A. Actually, I walked --
- 14 Q. -- over it.
- 15 A. The First Trust Deed Fund on Binford (phonetic) has
- 16 | 17.2 percent of the project.
- 17 Q. Are there any -- I'm sorry. Are there any of these
- 18 loans on which my trust deed fund holds zero- to
- 19 | five-percent interest?
- 20 A. Yes.
- 21 Q. How many of the 17?
- 22 A. Out of the 17, I believe you're in 11 of them.
- 23 Q. Okay. With zero to five percent.
- 24 A. No. You're in 11 transactions, period. The -- and if
- 25 | we just -- if you go through, I'll -- you're --

- 1 Q. You know what?
- 2 A. You're --
- 3 Q. I'll withdraw it because we can read, and we are short
- 4 of time. You said that one of your integral parts of the
- 5 | plan which is why you need to set up the loan now which is
- 6 why you need the interim request now so you can talk about
- 7 | the things later is that you want to make new loans, right?
- 8 A. Well, the -- the -- first of all, I think the most --
- 9 Q. This is a yes-or-no question.
- 10 A. I want to be able to make these loans first. I want to
- 11 be able to -- to the extent that the last part of the -- the
- 12 | last part of the DIP or the exit part of a DIP would be to
- 13 allow the debtor to continue.
- 14 If the debtor rehabilitates, puts new management in
- 15 | place long term, to be able to have a warehouse facility, so
- 16 | it can continue to -- to -- to generate revenue that could
- 17 | -- could translate into value for the people that may not
- 18 get paid in this case.
- 19 Q. Okay. So you're contemplating making new loans, right?
- 20 A. Yes. At -- at some point --
- 21 Q. And you're planning --
- 22 A. -- in time.
- 23 | Q. Wait, wait. And you're planning on living on the VIG
- 24 (phonetic) between what you can go out and borrow the money
- 25 for in the market secured by our assets or secured by the

- 1 | new loan and what the borrower pays. You're planning on
- 2 living on that three-percent differential, right?
- 3 A. Yes.
- 4 Q. Okay. And from that three-percent differential, is it
- 5 accurate to say you would not be able to pay the
- 6 administrative expenses of this case?
- 7 A. It would be -- if we -- if you're talking about the
- 8 | origination of new loans, it's not living on three percent,
- 9 Ms. -- ma'am.
- 10 It's -- it's essentially looking at going back into the
- 11 origination business which would be the up-front fees on the
- 12 transactions, the -- and going through the -- the spread
- income each month, but the -- the largest --
- 14 Q. Is it --
- 15 A. The largest driver in this case, the largest driver in
- 16 this company, was generating the up-front revenues.
- 17 Q. Is that something that you plan on doing through a plan
- 18 of reorganization?
- 19 A. Yes.
- 20 Q. All right. So creditors will have a say on whether
- 21 they want you to do that, right?
- 22 A. Absolutely.
- 23 Q. Okay. And so far, my committee has come to you and
- 24 | said we don't think you need to be originating new loans,
- 25 right?

```
1
               MS. JARVIS: Your Honor, that's hearsay --
 2
               THE WITNESS: They -- they haven't come to me --
 3
               MS. JARVIS: -- the current committee --
               THE WITNESS: -- and said that, yet.
 4
 5
               THE COURT: Well --
 6
               MS. JARVIS: -- has come to him.
 7
               MS. CARLYON: All right.
 8
     BY MS. CARLYON:
 9
          Well, at this time, the committees have not -- well,
10
     you know what? I'll strike that. So the new loans are in
11
     the future. The construction funding of existing loans is
12
     now, right?
13
     Α.
          That's correct.
14
     Q. The one that we're 100 percent in is one where
15
     construction hasn't even started, right?
16
     Α.
          Correct.
17
     Q. Okay. And you plan on filing a motion on 25-days'
18
     notice to have these loans heard on August 4th.
19
     A. And --
20
          When do you plan on asking the lenders whether they
2.1
     want to be primed?
22
          The -- as we go through the structure, I think the
23
     first thing we have to figure out is with each if we can --
24
     how we -- the structure that would -- would be -- that could
25
     be put together on it and what's the optimal way of putting
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- Case 06-10725-gwz Doc 1286 Entered 09/14/06 12:05:45 Page 25 of 54 1 the transaction in place. 2 Q. No. Do --3 And it went (indiscernible), and it's -- the -- I --I --4 Do --5 Ο. 6 Let me be very clear. Α. 7 Ο. I don't --8 Α. I said --9 Ο. -- know if you're hearing --10 -- the optimal --Α. 11 Q. -- the question. 12 -- structure whether or not there is a priming on that 13 loan to finish it out and what's in the best interest of 14 each of these loans if --
- 15 Ο. Right. Well, the --
- 16 -- if there's a loss.
- 17 Just to stop you. The term sheet that you filed that
- 18 you want approval of or that you wanted approval of when you
- 19 filed this said those new loans, those 17 new loans, will be
- 20 priming loans, right?
- 2.1 Α. That's correct.
- 22 Do you plan on asking the lenders on the existing loans
- 23 if they want to be primed or if they'd rather take their
- 24 chances as is?
- 25 Α. Yes.

- 1 Q. Okay. When do you plan on asking them?
- 2 A. During the month of July.
- 3 Q. When in July?
- 4 A. During the month of July.
- 5 Q. How long before you start preparing that motion?
- 6 A. I'm not going to be preparing the motion. Ms. Jarvis
- 7 will.
- 8 Q. How long before you instruct your counsel to start
- 9 preparing the motion are you going to make the requests of
- 10 | the lenders? How long are they going to have to answer you,
- and then how much time are you going to talk to them before
- 12 | you have your attorney start preparing a motion to prime
- 13 them?
- 14 A. I think if we go through -- the first part of this is
- 15 to go through with -- and the dialogue started yesterday --
- with the -- with the financial advisors for the two funds.
- 17 And it -- it's going to take some time to go through
- 18 each. I think the process is -- you're -- you're racing to
- 19 judgment on the process.
- The process is going to be getting people educated as
- 21 to why each of these transactions make sense, why we're
- 22 | protecting the value, why they -- why the -- why it makes
- 23 sense for the value of the estate.
- 24 And if we don't do the end -- and, frankly, to put the
- 25 analytic in place, that could this -- will this deal

- monetize and monetize at par, and what's the downside in each of these transactions.
- And, frankly, what I -- what I'll have to begin
- 4 noticing these investors are there's a potential loss of
- 5 principal and interest if this deal is not done.
- 6 Q. And I --
- 7 A. What we --
- 8 Q. I'm sorry.
- 9 A. -- have to be able --
- 10 Q. Just --
- 11 A. What I have to be able --
- 12 Q. My only question is when. When do you plan on --
- 13 A. During --
- 14 Q. -- notifying them of that?
- 15 A. During --
- 16 O. When?
- 17 A. -- the month of July.
- 18 Q. Okay. Do you plan on doing it at least two weeks
- 19 before Ms. Jarvis starts working on this motion?
- 20 A. I can't say that -- the exact time line. I know that
- 21 | it will work -- will -- it will be -- it will be -- the work
- 22 on it will be dependent upon how fast we move with each of
- 23 the groups. I can't give you the exact time line to the
- 24 day.
- Q. Okay. With regard to the Boise-Gowan -- am I saying it

```
1
      right -- the loan that you want to make the $125,000 right
 2
     now --
 3
     Α.
          That's correct.
 4
          -- is there some connection between that loan and the
 5
      insiders?
 6
     Α.
          No. They -- you actually --
 7
          Okay. So Mr. Hantges and Mr. Milanowski have nothing
 8
     to do with that loan. They're not equity participants.
 9
     Α.
          They --
10
          They're not quarantors.
11
     Α.
          They --
12
          They're not co-borrowers.
13
          They were equity participants. I believe my
     Α.
14
     understanding is that they either have been bought out or
15
     are being bought out of the --
16
     Ο.
          Okay.
17
     A. -- Boise-Gowan loan.
18
           (Telephonic interruption over the line.)
     BY MS. CARLYON:
19
20
           The documents in your file, do they indicate --
2.1
          Yes. They indicated that --
22
                THE COURT: Excuse me. Somebody's on the line,
23
     please. Mute your phones.
24
                THE CLERK: Someone's dialing.
```

THE WITNESS: The --

25

```
1
           (Telephonic interruption over the line.)
 2
                THE WITNESS: The Boise-Gowan loan to be -- to be
 3
      specific, the investment partners, Mr. Hantges and
 4
      Milanowski, negotiated with Mr. Russell an equity stake in
 5
      that transaction without -- without consideration. I -- Mr.
 6
     Russell is -- was -- is subsequently --
 7
           (Telephonic interruption over the line
 8
           continuing through the below questioning.)
 9
     BY MS. CARLYON:
10
     Q.
          I --
11
      Α.
          -- is negotiating --
12
          I don't --
13
      Α.
          -- out of that.
14
          I'm not asking you hearsay statements that Mr. Russell
15
     made to you. I'm just asking you in your files does it
16
      indicate that insiders are equity holders in that project?
17
          Yes.
     Α.
18
          Okay. Now, with regard to that loan, that $125,000.
      Q.
19
     And if I heard you correctly, you say you need to loan that
20
     money to pay potential mechanic's liens and past-due
2.1
     property taxes; is that right?
2.2
     Α.
          No.
23
      Ο.
          Okay.
24
          That's in -- the Boise-Gowan loan is the completion of
25
      engineering in development on the property as well as the
```

```
1 payment of property taxes.
```

- 2 Q. Okay. So the payment of property taxes is behind us
- 3 | now, right, or is above us now.
- 4 A. (No audible response.)
- 5 (Telephonic interruption over the line
- 6 continuing through the below questioning.)
- 7 (Colloquy not on the record.)
- 8 MS. CARLYON: Sorry.
- 9 BY MS. CARLYON:
- 10 Q. There's no need to pay property taxes between now and
- 11 July, right?
- 12 A. I'm not sure if I can make that -- make that assumption
- 13 with you right now.
- 14 Q. Okay. When you say completion of engineering, what do
- 15 vou mean?
- 16 A. Complete -- there's an engineering site that's needed
- 17 to -- to get to the next round of fund -- to get this
- 18 transaction to the next round of funding.
- 19 Q. So the 125,000 isn't to complete the project and be
- 20 | done with it? It's just to do preliminary engineering work?
- 21 A. No. I didn't say that. I said it's to complete the
- 22 | engineering work necessary, and I think that what that will
- 23 do --
- 24 Q. I'm sorry. Is engineering work somebody physically
- 25 building a building or is it somebody writing stuff down? I

- 1 mean, are you talking about --
- 2 A. I think it --
- 3 Q. -- an engineer like a person --
- 4 A. Not a --
- 5 Q. -- that comes out and --
- 6 A. Not a trained engineer, not -- it's an engineering to
- 7 -- an engineering-design work to finish the project off.
- 8 | See, what I -- what this project is -- is --
- 9 Q. So --
- 10 A. -- positioned to go into is --
- 11 Q. So the project --
- 12 A. -- the next round --
- 13 Q. -- is under construction now.
- 14 A. Yes.
- 15 Q. But the design work hasn't been done?
- 16 A. It -- I'm not an -- I'm not a construction engineer,
- 17 | but it's engineering work that's needed to complete the
- 18 project to get it to the next step.
- 19 Q. And the next step will be another request for funding?
- 20 A. No. The next step will be financing it through --
- 21 financing it through a third party.
- 22 Q. And when you say that there are these commitments to
- 23 | fund on these 17 loans, including Boise-Gowan, all of the
- 24 documents that I have seen say very specifically there is no
- 25 | commitment to fund these additional amounts. Do you have

- 1 loan documents on Boise-Gowan that says something different?
- 2 A. The Boise-Gowan shows draws to get to 2.5 million
- 3 dollars.
- 4 Q. I'm sorry. The loan agreement, does it say that
- 5 | additional funding is discretionary?
- 6 A. It says it's discretionary up --
- 7 Q. Okay. And is that --
- 8 A. -- up to the draws.
- 9 Q. Is that true on all of these loans?
- 10 A. It all -- it says they're all discretionary.
- 11 Q. Okay.
- 12 A. But each of the --
- 13 Q. No. That's --
- 14 A. Each --
- 15 Q. That's my only question --
- 16 A. Okay.
- 17 | Q. -- because you're saying commitment, but your loan
- 18 documents say discretionary.
- 19 A. Yes.
- 20 Q. Okay. Now, with regard to the fees that will be
- 21 incurred to get this \$125,000, can you run through how much
- 22 money we're talking about.
- 23 A. \$75,000 in the commitment fee.
- 24 Q. Okay.
- 25 A. Legal fees are -- legal and due-diligence fees I

- 1 believe are up to \$200,000.
- 2 Q. Is there a cap or is that estimate?
- 3 A. What I believe it's -- the estimate is an up-to subject
- 4 to Court approval.
- 5 Q. Because the current -- the reason I ask -- I'm not
- 6 trying to trick you -- the form of order that was passed
- 7 around by your counsel this morning said that not even
- 8 Judge Riegle let alone us can review the reasonableness of
- 9 these fees, and it specifically did not cap these fees. Is
- 10 | it going --
- 11 A. I didn't say they --
- 12 Q. -- to be in the order --
- 13 A. -- were capped.
- 14 Q. -- a cap on the fees?
- 15 MS. JARVIS: Your Honor, I think that was a
- 16 mischaracterization. If she's speaking about a document,
- 17 | she should pull out the document.
- MS. CARLYON: Great. I'll do that if we need to.
- MS. JARVIS: (Indiscernible).
- 20 BY MS. CARLYON:
- 21 Q. Is there a cap on these fees?
- 22 A. No.
- 23 Q. Okay. Does Judge Riegle have to approve the fees
- before they're paid?
- 25 A. I believe she does. I'm not --

- 1 Q. Okay.
- 2 A. I --
- 3 Q. So that will be in the order that no fees will be paid
- 4 | without Judge Riegle approving them; is that right?
- 5 A. Yes.
- 6 Q. Okay. And are the fees that you're obligated to pay if
- 7 | they're reasonable the fees relative to the \$3,000,000
- 8 commitment or are the fees relative to the \$15,000,000?
- 9 A. \$3,000,000 commitment.
- 10 Q. Okay. So only the fees that relate to the 3,000,000
- 11 | can be awarded, and Judge Riegle has to award them; is that
- 12 right?
- 13 A. I believe so. I -- I'd check with our -- with the
- lawyers going back and forth, but I believe that's the case.
- 15 Q. Okay. And is there a cap of 200?
- 16 A. There -- as I said a couple times, there's no cap.
- 17 What I understand the number to be is up to \$200,000.
- 18 Q. When you say up to, you think that that's what's
- 19 estimated.
- 20 A. That's what's been estimated. That --
- 21 Q. Okay.
- 22 A. That's what I've been told. It's up to \$200,000.
- 23 Q. Okay. Up to implies a cap. Have you been told that
- 24 there is a cap?
- 25 A. No. I've -- we've --

- 1 Q. Okay.
- 2 A. I've said that three times.
- 3 Q. Well, yeah, I know, but then you keep going and using
- 4 | the phrase "up to", so I'm just trying to understand what
- 5 you mean by that, so there's 75. There's estimated of up to
- 6 200 --
- 7 A. That's correct.
- 8 Q. -- with no cap, and what else?
- 9 A. There is a loan-servicing fee of \$10,000 and I believe
- an unused commitment fee of \$3,000.
- 11 Q. Okay. So we've got 275, 285, 288. We're paying 288.
- We're paying somewhere between 90 and 288 in order to borrow
- 13 \$125,000, right?
- 14 A. Plus, to give us the -- the -- the ability to borrow up
- 15 to \$3,000,000 and to have some reserves in case something
- 16 untoward happens to this estate.
- 17 Q. Right. But you have a million-three now. You project
- 18 | that you're going to bring in more than you spend between
- 19 now and there, so you've already got a cushion of over a
- 20 million-three, right?
- 21 A. Well, I've got a million-three cash on hand today, and
- 22 I'm hoping that I'd be able to collect some money along the
- 23 | path, and I will be spending money for payroll.
- 24 Q. Right. And when you say it's a hope and an expense,
- 25 I'm just talking about the budget you've given to us because

- 1 that's all I have.
- 2 A. Sure.
- 3 Q. And under the budget that you gave to us yesterday, you
- 4 project bringing in \$488,000 in this interim period, right?
- 5 A. That's correct.
- 6 Q. You told us you don't expect to spend more than 340,
- 7 right?
- 8 A. That's correct.
- 9 Q. So you expect to bring in 140,000 more than you spend
- 10 | in the interim period, right?
- 11 A. That's --
- 12 Q. Right?
- 13 A. -- correct.
- 14 Q. Plus, you have cash on hand of a million-three, right?
- 15 A. Yes.
- 16 Q. Okay. Now, the foreclosure costs, you estimate
- 17 | out-of-pocket costs of \$200,000 on each of four loans; is
- 18 | that right?
- 19 A. Yes.
- 20 Q. Okay. And does that cover -- is that just the
- 21 | trustee-sale quarantee and the notice of breach?
- 22 A. It's the legal fee going to out-of-court and going to
- 23 out-of-state and doing enforcement actions on these
- 24 transactions.
- Q. Okay. But to initiate foreclosure, you need to have

- 1 | the title company file the notice of breach. How much will
- 2 that cost?
- 3 A. I haven't worked through the budget on each of the
- 4 | various costs, and I -- I believe the costs vary per state.
- 5 Q. I'm sorry. You have worked through the budget to the
- 6 extent that you have estimated the total cost per each of
- 7 the four foreclosures is 200,000 each, right?
- 8 A. That's correct.
- 9 Q. In the detail supporting that, what's put into that
- 10 assumption for the cost of starting the foreclosure?
- 11 A. It's -- it's going through the steps necessary to
- 12 notify the debtor to foreclose, to take the steps necessary
- 13 to take the property, and to --
- 14 Q. What's the dollar amount needed to pay the title
- 15 company to file the notice of breach?
- 16 A. I don't have that on each --
- 17 Q. Do you have --
- 18 A. -- by each --
- 19 Q. Do you have some idea?
- 20 A. Not at the moment.
- 21 Q. Is it fair to say that that's something that you
- 22 probably have funds to do if you need to do it between now
- 23 and the final hearing?
- 24 A. Yes.
- Q. Okay. And the professional fees, all of the attorneys

- 1 | working for you are appointed by this Court, right?
- 2 A. That's correct.
- 3 Q. They're counsel in a bankruptcy case, right?
- 4 A. The -- the -- the attorneys that are -- are working for
- 5 | me now are, but I would be --
- 6 Q. Right.
- 7 A. I would be retaining -- I would be seeking the approval
- 8 to hire ordinary-course attorneys to -- to do enforcement
- 9 actions on --
- 10 Q. Okay.
- 11 A. -- in each of the states that I would be going in.
- 12 Q. Right. But if you file that motion, you have to file
- 13 that motion and set it for a hearing, so that's not going to
- 14 | predate this interim period expiring, right?
- So all of the attorneys working now in your office took
- 16 this job knowing that the bankruptcy code generally provides
- 17 that no fee applications even an interim application is
- 18 | filed for 120 days, right?
- 19 A. Yes.
- 20 Q. Okay. And that 120 days plus 30 days for a hearing is
- 21 | not going to expire in this interim period, right?
- 22 A. No. Not for the -- the attorneys that were retained
- 23 by --
- 24 Q. Okay.
- 25 A. -- retained under -- under the code.

- 1 Q. Okay. So what's going to collateralize this loan?
- 2 A. The loans and a combination of loans that are in the
- 3 First Trust Deed Fund and the Diversified Trust Deed Fund
- 4 | which -- which tie together to be 100, essentially
- 5 100-percent owned.
- 6 Q. I'm sorry. You're going to give deeds of trust on the
- 7 real property?
- 8 A. There will be liens taken out on it.
- 9 Q. Okay. There will be liens taken on the real property?
- 10 A. No.
- 11 Q. Okay.
- 12 A. They'll be taking --
- 13 Q. Every asset of the First Trust Deed Fund and the
- 14 Diversified Fund will be pledged to secure this loan, right?
- 15 A. Yes.
- 16 Q. Is that pretty much what's going to secure the loan?
- 17 A. Yes. And the -- and the assets --
- 18 Q. Okay.
- 19 A. -- and whatever -- and the assets of Commercial
- 20 Mortgage as well.
- 21 Q. And as far as Commercial Mortgage, the asset that it
- 22 has right now is the cash that it's able to spend, right,
- 23 the --
- 24 A. Yes.
- 25 Q. The money in the operating account.

- 1 A. That's correct.
- 2 Q. But if you have money in the operating account, you
- 3 | won't need to borrow the money, so that collateral we assume
- 4 is going to be gone when we need funding, right?
- 5 A. If I spend it -- if we spend that money. I'm trying to
- 6 hoard as much money as I can to make sure that this company
- 7 | can survive and collect --
- 8 Q. Well, you're not --
- 9 A. -- the loans.
- 10 Q. You're not planning on borrowing money if you have the
- 11 money to spend, right?
- 12 A. No.
- 13 Q. Okay. So the things that you're going to do with this
- 14 | money, is it fair to say that they're all things that
- 15 USA CMC is doing in its role as servicing agent?
- 16 A. Yes.
- 17 Q. Okay. And USA CMC receives some money from doing that,
- 18 right?
- 19 A. It's received as loan-servicing fees each month.
- 20 Q. Right. And my funds are obligated to pay
- 21 loan-servicing fees which are in most cases three percent,
- 22 right?
- 23 A. They vary by -- by loan.
- Q. Okay. For the First Trust Deed, aren't they mostly
- 25 three percent?

- 1 A. Yes.
- 2 Q. Okay. And your position is that my fund also has to
- 3 | pay a management fee to USA -- is it Real Estate Advisors
- 4 (sic)? Is there a management fee that you say we have to
- 5 pay as well?
- 6 A. Yes.
- 7 Q. Okay. And who does that go to?
- 8 A. That -- that ends up in USA Commercial Mortgage to fund
- 9 the business.
- 10 Q. It ends up in USA Commercial Mortgage, but who do you
- 11 | claim it's owed to under a contract?
- 12 A. Realty Advisors.
- 13 Q. USA Realty Advisors, and then it's your -- and that's,
- 14 what, another how many percent, another one percent,
- 15 one-and-a-half percent?
- 16 (Telephonic interruption over the line
- continuing through the below questioning.)
- 18 THE WITNESS: That's -- that's -- if we
- 19 go through the fees, it -- it's the same fee you're talking
- 20 about.
- 21 BY MS. CARLYON:
- 22 Q. So it's another three percent?
- 23 A. No. It's the same three percent. You're adding fee on
- 24 fee, and it's not exact.
- Q. Okay. So you're not asking for a management fee above

- 1 and beyond the loan-servicing fees on loan-by-loan basis?
- 2 A. We're -- we have a loan-management fee at Diversified
- 3 Trust Deed Fund.
- 4 Q. I'm talking about the First Trust Deed Fund. Does
- 5 Realty Advisors claim that they're entitled to a management
- 6 | fee on top of the loan-servicing fee that USA CMC --
- 7 A. Yes.
- 8 Q. -- is entitled to, and how much is that?
- 9 A. It's about one -- it's about three -- I think it's
- 10 three percent.
- 11 Q. Okay. And that's what we pay USA CMC to do all the
- 12 | things that you're going to do with the money that you're
- 13 going to borrow, right?
- 14 A. Yes.
- 15 Q. All right. And so you're going to take that money, and
- 16 | you're going to go borrow more money, and you're to secure
- 17 | it with our assets, right?
- 18 A. Yes.
- 19 Q. Is it accurate to say that if the final loan is
- 20 approved you intend to use that money to pay professional
- 21 fees?
- 22 A. Amongst other -- well, amongst other things --
- 23 Q. Okay.
- 24 A. -- that it would be used for professional fees for this
- estate.

- 1 Q. That's one of the real reasons that you need a
- 2 permanent loan to pay your fees, right?
- 3 A. We need a permanent loan for a variety of things
- 4 which --
- 5 | Q. And that's one of them, right?
- 6 A. It's one of the -- one of the uses, yes.
- 7 Q. And we've requested several times that debtor's
- 8 professionals tell us how they are tracking --
- 9 UNIDENTIFIED SPEAKER: (Indiscernible) attorney
- 10 has their phone on.
- 11 BY MS. CARLYON:
- 12 Q. -- and allocating their fees, so that the things that
- 13 you are doing because USA CMC is supposed to do them for our
- 14 | servicing fee are allocated to USA CMC. Are you doing that
- because I haven't heard how you're doing that.
- 16 A. Our people are keeping time on a variety of different
- 17 | -- I -- if we're looking at specific loans and working on
- 18 | specific loans, we're charging our time to those specific
- 19 loans we're working on.
- If we're working on committee matters, we're charging
- 21 | it across the board to all fees because that's a committee
- 22 matter.
- 23 Q. Okay.
- 24 A. So it --
- 25 Q. And then --

```
1 A. It --
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- 2 Q. -- everything --
- 3 A. That's --
- 4 Q. -- else --
- 5 A. It --
- 6 O. -- is USA CMC?
- 7 A. It -- it -- so there's various -- there's --
- 8 | there's amounts of time that are being charged specifically
- 9 to loans. There's amounts of times being charged across the
- 10 | board to all loans in the portfolio, all 115.
- 11 Q. Okay. And are you going to detail for the committees
- in the next week or so exactly how you're doing that?
- 13 A. I think we can walk through that with your -- with your
- 14 people, yes.
- 15 Q. Great. And with regard to the moneys that you are
- 16 utilizing, how are we going to avoid the problem of having
- 17 this loan pay the expenses of USA CMC and having the
- 18 | collateral for this loan and, therefore, the repayment of
- 19 this loan come from our funds?
- 20 A. Could you repeat your question?
- 21 Q. Right. How are you going to ensure that when you
- 22 | borrow money for USA CMC purposes it doesn't end up getting
- 23 | paid for by my funds?
- 24 A. What we were looking at doing as we're borrowing money,
- 25 | you know, we're looking at putting that money specifically

- 1 in the transactions.
- 2 The line-of-sight money that we're looking to borrow at
- 3 this point in time is the 17 loans that are out there that
- 4 | we're -- we're talking about and funding those transactions
- 5 | in order to protect the value in each of those
- 6 transactions --
- 7 Q. Okay.
- 8 A. -- in which --
- 9 Q. Is it --
- 10 A. -- some of those are -- are your loans.
- 11 Q. And is it fair to say that if the lenders on any of
- 12 those transactions say, no, I don't want to make those
- additional loans you're not going to make that request?
- 14 A. That's correct.
- 15 Q. Okay. So on the -- is it Boise-Gowan? I apologize.
- 16 A. Yes.
- 17 Q. I'm so tired. So if the lenders on that loan say, no,
- 18 I don't want you to make that loan, you'll withdraw the
- 19 request.
- 20 A. Well, I -- if I go through the lenders and go through
- 21 the -- the borrower and see what the damage is, I think what
- 22 | we should talk about with the lenders would be to not just
- 23 say a yes or a no.
- 24 O. I think so --
- 25 A. I think what the borrower --

- 1 Q. -- too.
- 2 A. I think what the borrower would need to know -- what
- 3 the -- there needs to be an understanding between the
- 4 borrower and what the downside is if the loan isn't made and
- 5 having that discussion. Right. That discussion has not
- 6 occurred, yet.
- 7 Q. Now, that discussion still hasn't occurred on the day
- 8 the motion is being heard?
- 9 A. Between the -- between the borrowers and between the --
- 10 the borrowers --
- 11 Q. The --
- 12 A. -- of the --
- 13 Q. The direct lenders on this loan.
- 14 A. No. I have not had direct contact with them.
- 15 Q. Okay. Ms. Davis represents one of them, right?
- 16 A. Yes.
- 17 Q. She's been at every hearing with you, right?
- 18 A. Yes.
- 19 Q. Okay. And with regard to the statement that the fees
- 20 | are chargeable on a loan-by-loan basis, that's because each
- 21 | loan-servicing agreement provides that the expenses of
- 22 | collection including legal fees and appraisal fees and
- 23 | foreclosure fees are paid by those lenders, right?
- 24 A. Yes.
- 25 Q. But you haven't brought forward a motion to have those

```
1
     people pay those amounts that you need so badly, right?
 2
     Α.
          Not yet.
 3
                 When do you plan on filing that motion?
     Ο.
           Okav.
 4
           Soon. Well, we're -- we'll be working through that.
     Α.
 5
          The reason I'm concerned, Mr. Allison, is because it
     Ο.
 6
     appears to me that you need to borrow $125,000 for 30 days,
 7
     that the cost of doing that is estimated to be well over
 8
     $300,000, that the benefit of that is Boise-Gowan which my
 9
     funds have no interest in, that the collateral that pledges
10
     that loan is my client's assets, and that the only lender
11
     that's been heard on that matter has said I don't want you
12
     to fund it, so I'm a little bit concerned in light of all of
13
     that as to why --
14
                MS. JARVIS: Your Honor, this --
15
     BY MS. CARLYON:
16
         -- this funding --
17
                MS. JARVIS: I object.
18
     BY MS. CARLYON:
19
     Q. -- is necessary --
20
                MS. JARVIS: This question is argumentative.
2.1
     BY MS. CARLYON:
2.2
     Q. -- and why --
23
                THE COURT: Well, I think --
24
     BY MS. CARLYON:
25
          -- the fees --
     Q.
```

- THE COURT: -- she's getting to the summary of
- 2 that.
- 3 BY MS. CARLYON:
- 4 Q. -- and why the fees are reasonable.
- 5 Can you just explain very briefly in light of all those
- factors why the fees are reasonable for \$125,000 interim
- 7 | loan which is all you've told me you really need.
- 8 A. The characterization that you're making that this is
- 9 just a \$125,000 loan on a short-term basis misses the point.
- 10 It misses the point --
- 11 Q. Okay.
- 12 A. -- greatly.
- 13 Q. Let me ask you --
- 14 A. Let me finish --
- 15 Q. -- a hypothetical.
- 16 A. -- if I can. It misses the point because what we're
- 17 | looking at is the -- trying to put together a funding source
- 18 to fund out the remaining -- the -- the loans that need
- 19 funds to protect their value.
- 20 Q. Okay.
- 21 A. And the work that needs to be done in the interim
- 22 period with CapitalSources, our lender, is -- and in working
- 23 | through all the steps that you talked about and notice in
- 24 | talking to our investors is tied into -- is tied into the
- work process that we're going to have to go into during the

- 1 | month of July to get a motion on file, so that we can get
- 2 these things funded. The --
- 3 Q. So, hypothetically --
- 4 A. The -- so it ties in --
- 5 Q. I'm sorry.
- 6 A. So it's -- it's not just looking at the loan from a
- 7 perspective of saying this a short-term loan on cash. To
- 8 | the extent that we're looking at this and projecting out the
- 9 estate, this estate is -- you know, we're projecting our
- 10 cash balance to be -- to be decreased if we -- if we look
- 11 through our numbers by the end of this period of time.
- 12 And what we're looking to do is trying to protect this
- 13 estate, so that it has enough liquidity to look at August
- 14 and beyond, so that we can take -- get the best solution
- possible for all the investors.
- 16 Q. So that's why we're back to the big picture and why we
- 17 | heard a lot of evidence today. Is it fair to say that if
- we're not going to make the big loan it doesn't make sense
- 19 to make the interim loan?
- 20 A. That's correct. If we're not going to protect the --
- 21 protect these loans, it --
- 22 Q. Okay. And is it also fair to say that if you approve
- 23 the interim loan today you are front-ending the expense of
- 24 the big loan at least insofar as the obligation to pay those
- 25 expenses?

```
1
     Α.
           Yes.
 2
           (Colloquy not on the record.)
 3
                MS. CARLYON: Okay.
           (Telephonic interruption over the line
 4
 5
           continuing through the below questioning.)
 6
     BY MS. CARLYON:
 7
          Now, with regard to the word "priming", your attorney
 8
      asked you whether this loan was going to prime anyone, and
 9
     you said no; is that correct?
10
          The loan itself is going to be -- we're going to be
     Α.
11
      securing as opposed to going in and priming the individual
12
      investors.
13
          But you're going to be priming every administrative
14
      creditor in this estate, right?
15
     Α.
          Yes.
16
          You're going to prime the landlord, right? Right?
      Ο.
17
          Yes.
      Α.
18
          You're going to prime the utilities, right?
      Q.
19
     Α.
          Yes.
20
          You're going to prime my fees, right?
2.1
                MS. JARVIS: Your Honor, we'd object
22
      (indiscernible). This is a mischaracterization of priming.
23
     Priming to use the bankruptcy code means priming a secured
24
      lien, and that's how the question was asked, originally, and
25
      now this question is kind of blurring that definition.
```

- 1 MS. CARLYON: And I apologize. The whole loan has
- 2 been kind of a blur to me, but let me clarify.
- 3 BY MS. CARLYON:
- 4 Q. You are requesting today a loan secured by all of the
- 5 | assets of all of the estates; is that correct?
- 6 A. Yes.
- 7 Q. And that loan has a security interest which would have
- 8 to be repaid before and prior to expenses of administration,
- 9 right?
- 10 A. Yes.
- 11 Q. And nothing in the notice that you sent out a week ago
- 12 | tells anyone that; is that correct?
- 13 A. I'm sure that -- yeah. Well, I look at what was sent
- out in the notice is that this is a DIP -- DIP loan.
- 15 Q. Okay. Let's go ahead and look at the notice. I've
- 16 marked it as Creditor's A. Do you have that in front of
- 17 | you, sir?
- 18 A. No. I'm sorry. I don't.
- 19 THE CLERK: Here.
- 20 BY MS. CARLYON:
- 21 Q. And do you have it now?
- 22 A. Yes.
- 23 Q. Page 2, No. 2 is the motion for emergency interim and
- 24 permanent orders authorizing the debtor to obtain
- 25 postpetition financing. Okay. Does that tell people that

- 1 this is going to have a superpriority administrative-claim
- 2 effect?
- 3 A. It says, "That the debtor can maintain its operations
- 4 and to make such loans as necessary to protect the value of
- 5 the loan portfolio until a final hearing of July 25th,
- 6 2006."
- 7 Q. So no?
- 8 A. No.
- 9 Q. Okay. And did you serve this motion on postpetition
- 10 administrative creditors who are not prepetition creditors?
- 11 A. I didn't do the service on this, ma'am?
- 12 Q. Okay. Did you give BMC the addresses of the
- postpetition administrative creditors who are not
- 14 prepetition creditors to make sure they got notice of this
- 15 hearing?
- 16 A. I didn't give -- no. I didn't give the individuals
- 17 | notice. I -- I relied on my attorneys to do so.
- 18 Q. Now, part of this loan term sheet calls for a lockbox.
- 19 Can you explain that.
- 20 MS. JARVIS: Your Honor, I think I clarified that
- 21 that's no longer in the term sheet.
- MS. CARLYON: I'm sorry.
- 23 BY MS. CARLYON:
- 24 Q. Mr. Allison, is that correct? There's no lockbox?
- 25 A. That's correct.

```
1
                MS. JARVIS: On the interim period.
 2
     BY MS. CARLYON:
 3
          And the order will so provide?
 4
     Α.
          Yes.
 5
                MS. CARLYON: All right. And I have no further
 6
      questions.
 7
           Thank you.
 8
           (Thereupon, the portion requested to be transcribed
           was concluded at 04:38:26 p.m.)
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I certify that the foregoing is a correct transcript
 1
      from the electronic sound recording of the proceedings in
 2
 3
      the above-entitled matter.
 4
 5
 6
      /s/ Lisa L. Cline
                                                          09/07/06
     Lisa L. Cline, Transcriptionist
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